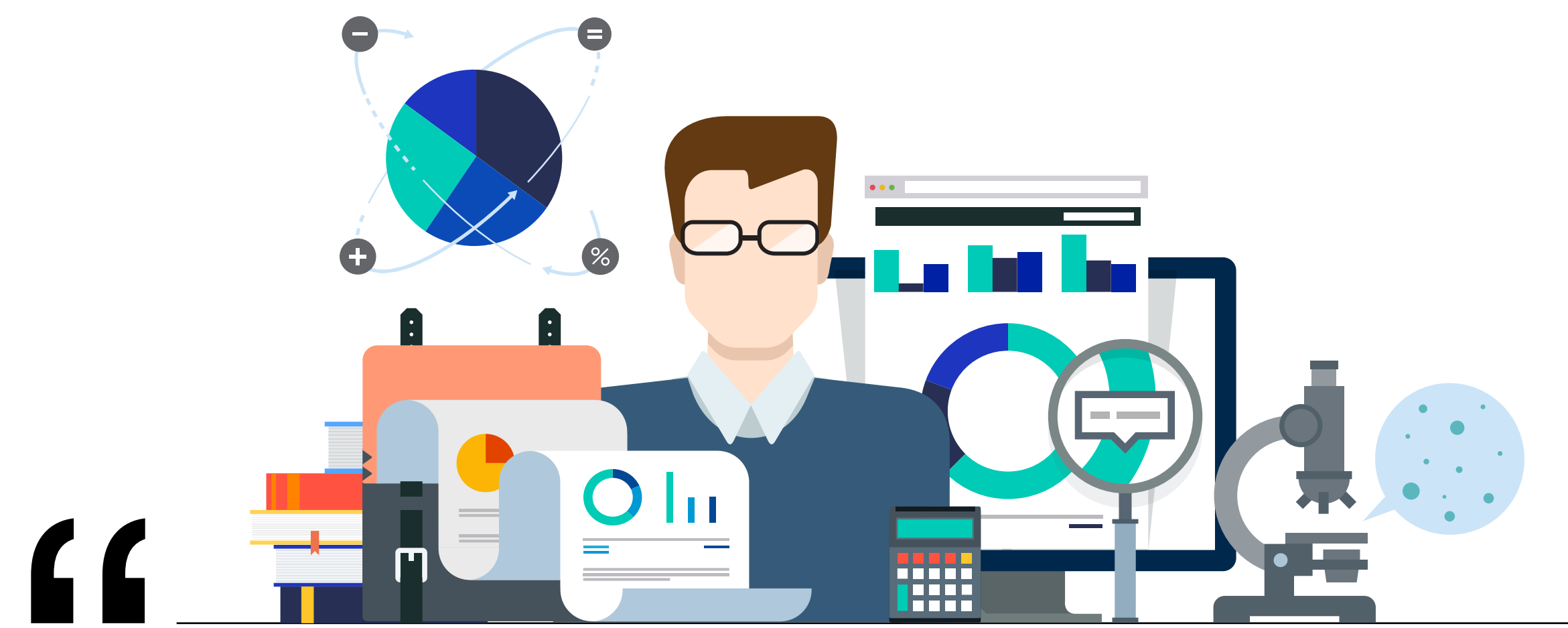


Lloyd's Asia Financial Lines



The current hard market condition in Asia's financial lines business has given underwriters a once in a decade opportunity to grow our businesses further under the Lloyds' Asia platform. The main focus of our development group is to make our platform a 'Go-to' market where our business partners can place their risks seamlessly among the Lloyd's underwriters.

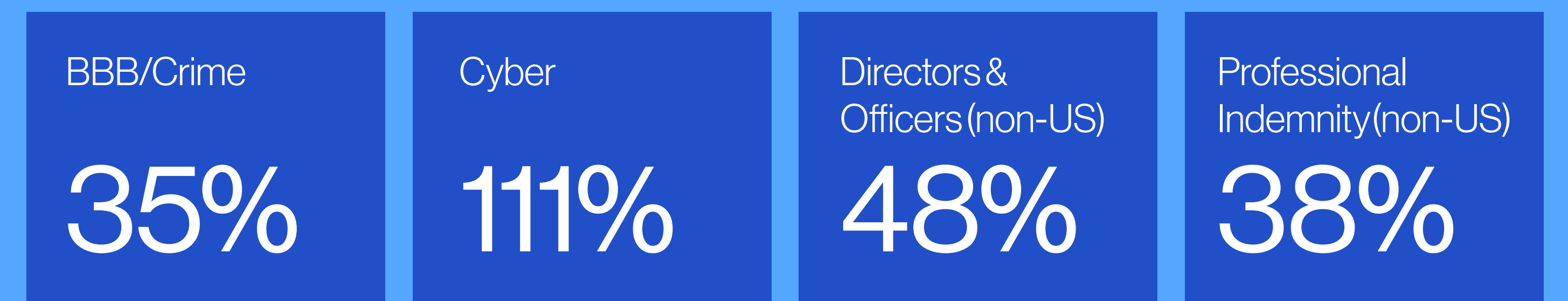
Simon Moi
Financial Lines Development Group Head,
Head of Professional & Financial Risks – Asia, Markel International Singapore

- ➔ Together with our clients, we are committed to growing Asia
- ➔ We strive to become a one-stop solution for all financial lines needs
- ➔ We are open to both complex and non-complex risks

More than USD210m GWP was written by the Lloyd's Asia platform from 2016 to 2020 across all financial lines classes.

Growth classes of business

4-year CAGR (2016 – 2020)



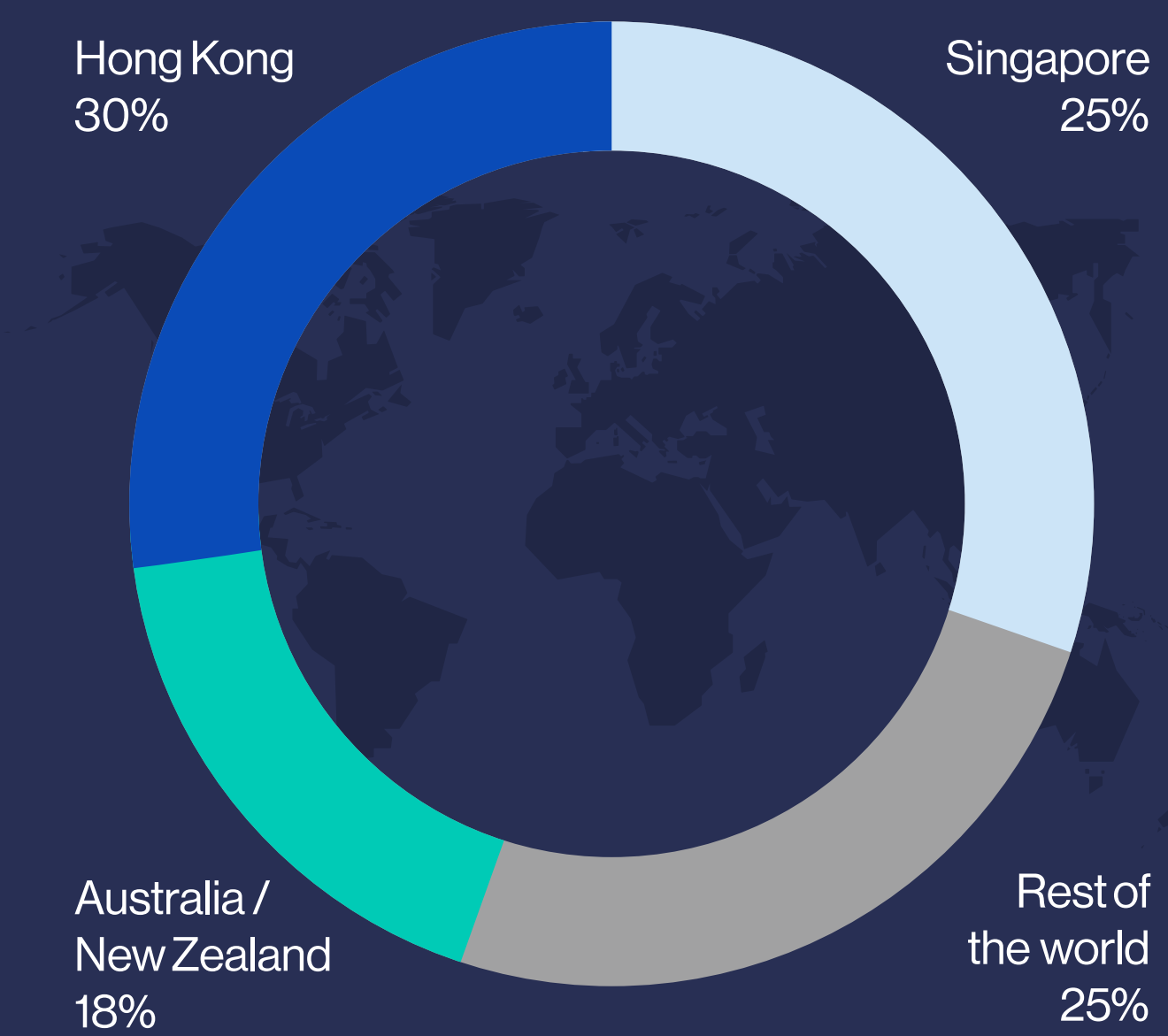
Growth regions by domicile of insured

4-year CAGR (2016 – 2020)



2020 geographical breakdown

% of overall GWP by domicile of insured



Appetite matrix

Service company	Cyber		Directors & Officers		Professional Indemnity		Financial Institutions		Medical Malpractice		Manufacturer's Errors and Omissions	
	Max limit per risk (USDm)	Lead/Follow	Max limit per risk (USDm)	Lead/Follow	Max limit per risk (USDm)	Lead/Follow	Max limit per risk (USDm)	Lead/Follow	Max limit per risk (USDm)	Lead/Follow	Max limit per risk (USDm)	Lead/Follow
Allied World	^	^	nil	nil	nil	nil	nil	nil	25	Both	nil	nil
Antares	5 [~]	Follow	5	Follow	5	Follow	5	Follow	nil	nil	5	Follow
Beazley	15	Both	15	Both	5	Both	10	Both	10	Both	nil	nil
Markel	5	Both	15	Both	15	Both	10	Both	nil	nil	nil	nil
Munich Re Syndicate	5	Both	7	Both	7	Both	7	Both	nil	nil	nil	nil
Newline	3	Follow, for XOL only	15	Both	15	Both	15	Both	15	Both	5	Follow, for XOL only
Total Lloyd's Asia capacity (USDm)	33		57		47		47		50		10	

^ On a coverholder basis only
~ On a treaty basis only

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